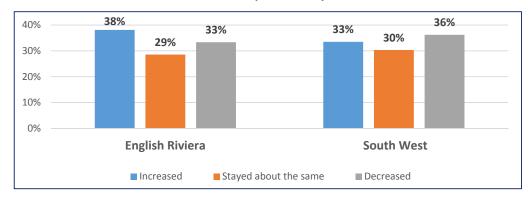


English Riviera How's Business July 2018

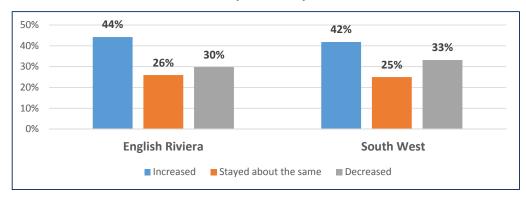
Visitor numbers compared to July 2017



Estimated actual % change

English Riviera -0.2% South West -1.4%

Turnover compared to July 2017



Estimated actual % change

English Riviera 0.5% South West -0.7%

| Business outlook | August | September |
|--------------------------|--------|-----------|
| Better than last year | 27% | 11% |
| Same as last year | 33% | 33% |
| Not as good as last year | 40% | 56% |



English Riviera How's Business July 2018

| Business optimism (max 10) | English Riviera | South West |
|----------------------------|-----------------|------------|
| Jul-18 | 6.44 | 6.30 |
| Jun-18 | 6.53 | 6.22 |
| May-18 | 6.08 | 6.00 |
| Apr-18 | 5.81 | 5.85 |
| Mar-18 | 5.38 | 5.70 |
| Feb-18 | 6.42 | 6.29 |
| Jan-18 | 6.18 | 6.22 |
| Dec-17 | 6.84 | 6.65 |
| Nov-17 | 6.17 | 6.37 |
| Oct-17 | 6.20 | 6.37 |
| Sep-17 | 6.17 | 6.24 |
| Aug-17 | 6.03 | 6.24 |
| Jul-17 | 5.93 | 6.09 |

| Accommodation occupancy | % | Sample |
|-------------------------|-------|--------|
| Serviced room | 74.0% | 57 |
| Hotel room | 87.2% | 11 |
| B&B/guest house room | 71.1% | 45 |
| Self catering unit | 84.7% | 11 |
| Holiday Park unit | 82.0% | <5 |
| Caravan/camping pitch | - | - |

| Serviced room occupancy | 2018 | 2017 |
|-------------------------|-------|-------|
| January | 33.4% | 26.7% |
| February | 25.0% | 21.6% |
| March | 30.8% | 30.3% |
| April | 38.1% | 43.8% |
| May | 50.4% | 43.2% |
| June | 66.6% | 61.2% |
| July | 74.0% | 73.1% |
| August | | 78.3% |
| September | | 70.1% |
| October | | 40.4% |
| November | | 21.5% |
| December | | 29.0% |

Total sample this month

108

Summary data taken from the English Riviera How's Business Survey compiled by the South West Research Company on behalf of the English Riviera BID Company



