

Minutes of Board Meeting

28th May 2020 – Video Call

Present: Carolyn Custerson (CC) – Chief Executive, ERBID Company, Chris Hart (CH) – Chief Executive, Wollens, Tim Godfrey (TG) – Partner, Bishop Fleming, Anthony Payne-Neale, Court Prior (APN), Martin Brook (MB) – owner, Pilgrims Rest Cottages, Kelly Widley (KW) – Pier Point, Clare Flower (CF) – Director Beverley Holidays, , Helen Brenton (HB) – Sales & Marketing Executive, Osborne Club, , Richard Cuming (RC) – General Manager, Bygones, Jason Garside (JG) – Managing Director, TLH Hotels

CC/TG/CH/MB/APN/HB/CF/KW/SJ/RC/JG

| ITEM | ACTION | BY WHOM/ BY WHEN |
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| 1 | APOLOGIES, MINUTES, MATTERS ARISING: | |
| | Apologies –, , Pippa Craddock (PC) – Marketing & Development Director, Paignton Zoo & Living Coasts, Kevin Mowat (KM) – Director of Place, Torbay Council, Simon Jolly (SJ) – RICC, Managing Director, Riviera International Conference Centre | |
| | Everyone provided a brief update of their current situation and how they are planning to reopen and amendments being made. | |
| | Approval of Minutes – All agreed were accurate record of the meeting. | |
| | Matters Arising – CC asked she was asked to set up business training/webinars at the last meeting – she said she has not been able to do this yet as the situation is changing so much daily with communications being issued out. | |
| <u>2</u> | Finance | |
| | Management Accounts - TG advised that there are no major changes to last months. | |
| | Levy Update - CC advised that she believes that the amount received now may be the most that will be received. Since the last meeting there has been a further £5600 received. | |
| | Grants Update - CC advised that the BID Company has been entitled to 3 grants. A communication grant from Visit England in total of £25,000 in support of CC salary. | |
| | TC applied on their behalf for the BID Resilience fund which is to assist with the unpaid levy amounts. TC will receive the grant and then will be paid to ERBID. | |
| | New discretionary grant payment TDA and TC contacted them to advise that the BID Company would be eligible for applying so an application will be submitted. | |

| RBID Staffing Update | |
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| e-opening of VIC/ERBID Office - CC displayed a PowerPoint slid nis was discussed. | de for all to view and |
| G advised that they are proposing to bring back the two staff co part way through June on a 4 day week. Hoping to open VIC on perplexed screen introduced and will have 2 staff working in the | 6 th July and there will be |
| G has proposed that CC return to 5 days a week working from 2 | 1 st June. |
| CF asked whether the centre should be more digitalised way of the finding out information about the Bay to ensure social distan CC advised that the ways of working are being changed to introcesustomers to come in and only allow 2 at one time. | cing and be COVID safe. |
| Revised Salary Proposals - As above. | |
| Communications | |
| Visitor - CC produced a slide for discussion. CC advised draft guid yesterday to businesses so that they can look at how they will have forward. CC advised she is regular discussions with local MPs, TE | ave to operate going |
| Visitor communications – proposing that from 15 th June this is c know what is open and what they can enjoy in the bay, whilst m expectations. | - |
| 32B - There is a tool kit available. There will be a national kite m COVID Secure. | ark for business to be |
| Re-Opening of Resort - A long discussion was had about the pot the resort and how this may happen. | ential date of opening |
| Local (Residents) - CC advised that she has seen on Facebook a l From residents of the Bay about residents visiting the bay. | lot of negative feedback |
| CC advised she wants to work with Torbay weekly is to commun that as an industry we are taking the situation very seriously and courists to visit as well so to not experience a second peak. | |
| The board agreed that communications are important and have ensure that the communications are sent out correctly. CC aske the board for future communications being issued. | |
| rG & KW both commented that they saw large groups on the se cotalling around 60 – 70 young people who were drinking and no | - |
| Regional - South West Tourist Alliance is the main platform and South West Tourism zone through the LEP. There is a recovery pathe LEP which CC can share. | |

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| | National - CC tomorrow is joining a visit England video call with our areas which will be interesting to hear the feedback. | |
| | <u>Research</u> | |
| | Forecasting Impact - MB advised that the Bay works on a seasonal nature. MB has been carrying out some research into how vulnerable different industries are if from July 4 th there is only a 30% turnout of visitors. | |
| | A questionnaire will be sent out to the levy players to ask how many visitors/income they need to be able to remain open for the future. | |
| | CC is getting some quotes to have some telephone research carried out to each business to find out their current situation and how they plan to reopen. | |
| | Visitor Perceptions/Insights - Covered in conversations above. | |
| | Destination Marketing | |
| | Naturally Inspiring – Filming - CC has commissioned some further drone footage through Sound View media for assisting with future communications for promoting Torbay. | |
| | Local Marketing - CC believes that there needs to be some marketing made to local residents through Torbay weekly to encourage residents to support and visit local tourist attractions. Will speak to Jim Parker to work out the budget required for a 4 week campaign. | |
| 4 | The idea of an online resident's passport was discussed. | |
| + | AOB Non-Payment of Business Interruption Insurance - CC advised that no businesses have been able to get a payment from their insurance for business interruption caused due to Covid 19. This was taken up nationally as was affecting all businesses. | |